

## ANNUAL PROFIT AND LOSS FORECAST TEMPLATE

A: Total income from sales	
B: Other income	
<b>C: Total business income (A + B)</b>	
<b>Direct Costs:</b>	
Purchases	
Closing Stock	
<b>D: Total Direct Costs</b>	
<b>E: Gross Profit (C – D)</b>	
<b>Expenditure:</b>	
Wages/NI	
Rent/Rates	
Heat/Light/Water	
Insurance	
Advertising	
Telephone	
Postage/Stationery	
Repairs/Maintenance	
Transport/Travel	
Professional Fees	
Sundries	
Bank Charges	
Depreciation	
<b>F: Total expenses</b>	
<b>Net profit (E – F)</b>	